

What Do Our Customers Say?

Since converting some of the university owned buildings to natural gas, we have seen savings of approximately 15%.

- David Barnett, Executive VP and CFO Brenau University

Brenau's School

mascot is a Golden

Tiger named

Lucille

Brenau University is a private, non-profit institution headquartered in Gainesville, Georgia. With approximately 3,000 students enrolled, the university counts on natural gas to keep operating costs low. Chief Financial Officer David Barnett stated that "many homes adjacent to the campus are owned by the university. When originally purchased, most of the properties ran solely on electricity. We have gone back and converted the homes that the students live in to natural gas."

In addition to student housing, natural gas is also used for cooking on campus. The main dining facility serves about 2,000 meals a day. There are also three smaller outpost meal locations that each serve about 200 meals a day.

er other fuel sources are **cost**to natural gas, we have seen
e service. Georgia has a lot of

David believes the two main reasons the university prefers natural gas over other fuel sources are **cost** and **reliability**. "Since converting some of the university owned buildings to natural gas, we have seen savings of approximately 15%. Natural gas is also a much more predictable service. Georgia has a lot of storms, and with natural gas we can keep the students warm in residence halls, continue food services, and meet everyone's basic needs until full power is restored."



When asked about his experience, David said "in terms of converting over to natural gas, Liberty Utilities has been great with helping the university realize both long and short term benefits of moving from electric to natural gas. We are currently in the process of looking at all of our heating systems that are still electric and creating a five to ten year plan. We hope to convert all electrical heating and water heating systems over to natural gas and use electricity primarily for conditioned air."

Liberty Utilities

A local approach to management allows Liberty
Utilities to provide a superior customer experience
to our 56,500 residential and business customers
located in Georgia. We strive to provide high levels
of performance in service reliability, an enjoyable
customer experience, and an unwavering dedication
to public and workplace safety.

Our company structure and the process we follow have been designed with customer service at the center. The Business and Community Development team consists of 4 Managers and one Coordinator. Each property owner is paired with one Manager and our Coordinator to ensure a personalized experience. From learning about the benefits of natural gas all the way through having your meter installed, our staff is here to help.

Meet a Member of the Team



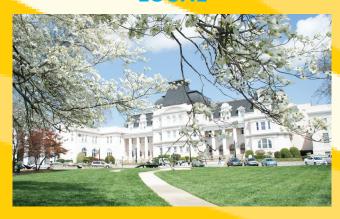
Tanya Martin Sales Coordinator

Tanya Martin is the Sales Coordinator for both the Gainesville and Columbus areas. She has been with Liberty Utilities for 22 years, 18 of which she spent as a Meter Reader.

As a Sales Coordinator, Tanya makes sure every single person's transition to natural gas is a positive experience. When she is not at work, she loves to spend time with her family and work in her yard.

Georgia

LOCAL



RESPONSIVE



WE CARE



